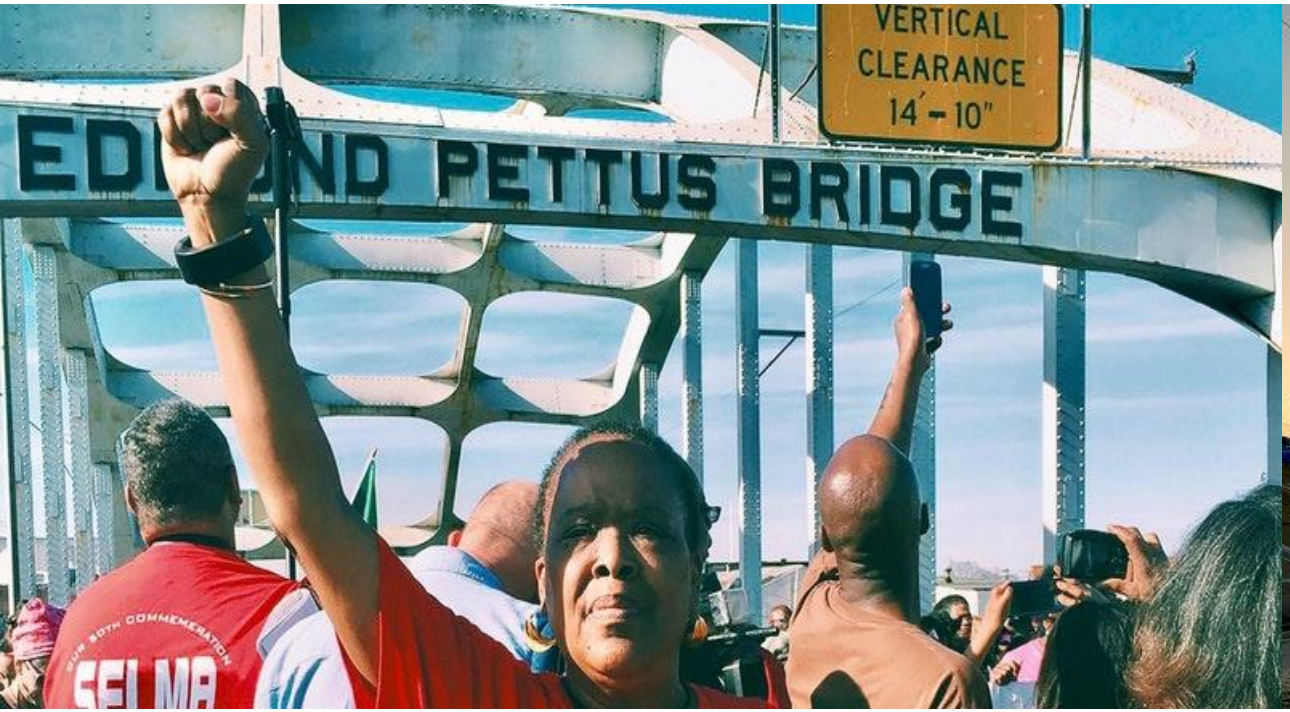
# South Meets West

## Philanthropy and the Heart of the Resistance



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# Today's Most Pressing Issues

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# Why This Conversation Matters

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# The South, The West and the Country: It's a linked fate.

- Power houses of culture, politics, and the economy
- What starts in the South, goes national
- The South is a birthplace of resistance – and that expertise is sharper now than ever

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SFGATE ☰ SECTIONS

# Trump Justice Dept ends transgender workplace protections

By Sadie Gurman and David Crary Updated 3:22 pm, Thursday, October 5, 2017

THE WALL STREET JOURNAL.

# Trump Defends Confederate Statues in Wake of Charlottesville Violence

'Sad to see the history and culture of our great country being ripped apart,' president says

Los Angeles Times

# ICE launches new immigration sweep in L.A. area; at least 100 detained so far

By CINDY CARCAMO FEB 14, 2018 | 7:10 PM

# *Data*

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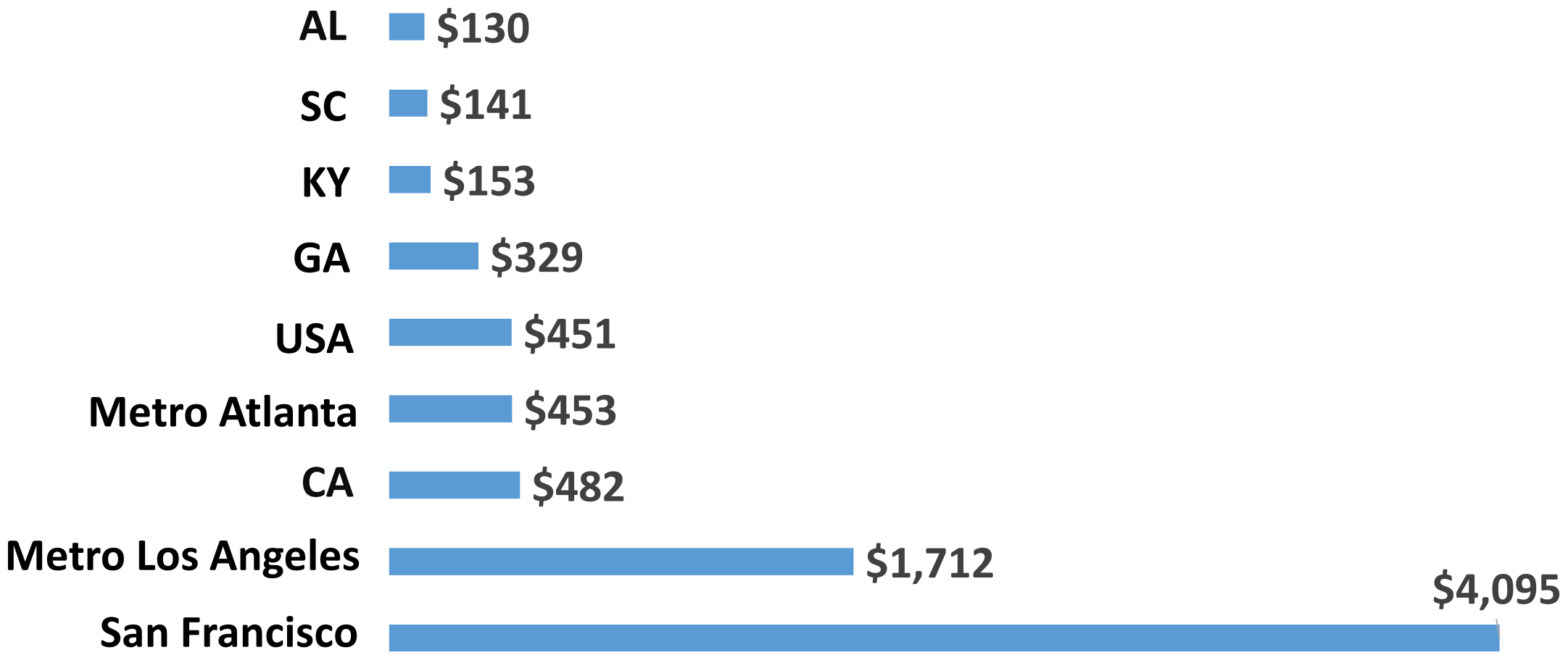
# TOTAL
## Per Capita Grantmaking, 2010-2014

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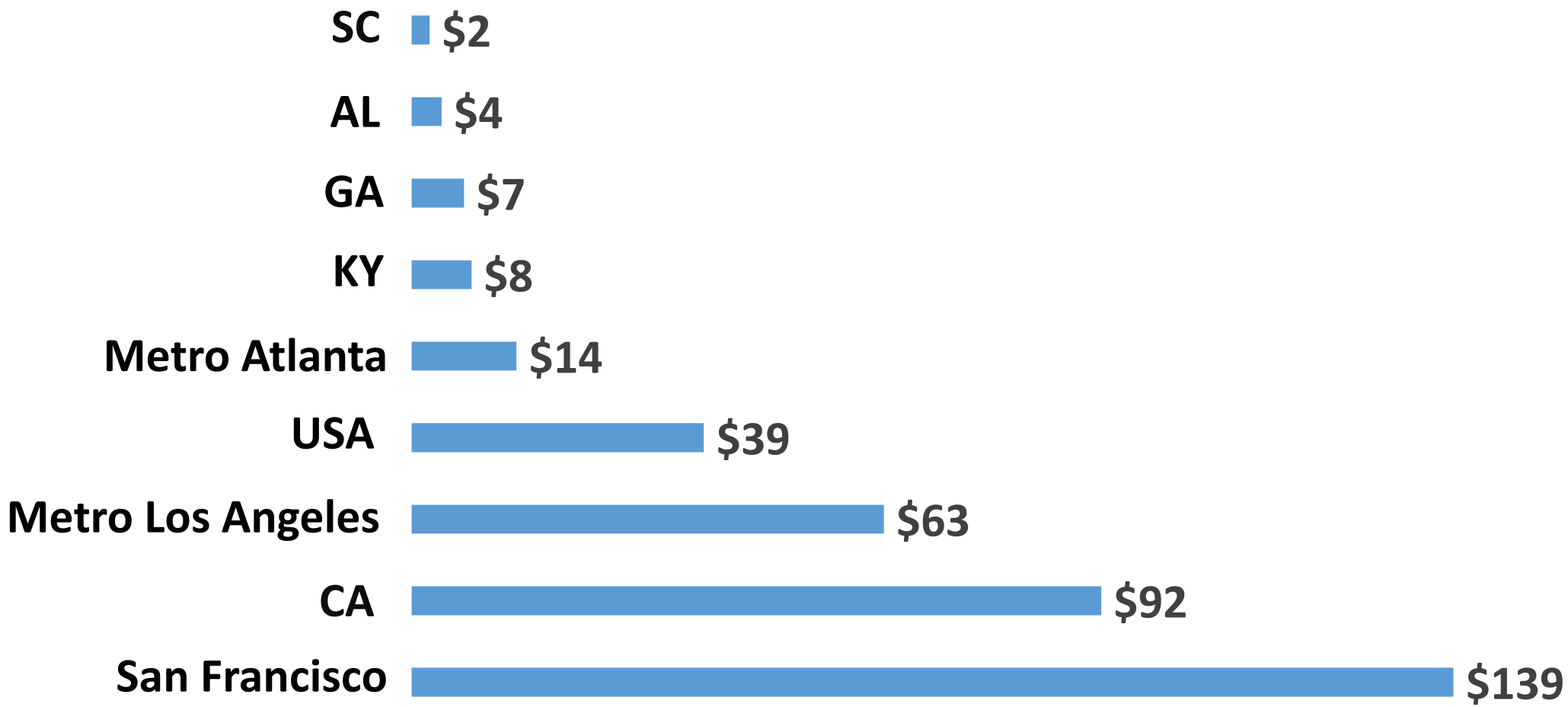
# ORGANIZING, ADVOCACY, & CIVIC ENGAGEMENT
## Per Capita Grantmaking, 2010-2014

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= “As the South Grows”

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# *The Goal:*

To increase the **size and sustainability** of funding to the **South**

. . . from **Southern AND national** philanthropy

. . . for strategies that strengthen the **power** and **quality of life** of **Southern marginalized communities**

. . . in ways that are **accountable** to and informed by these same communities.

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# A Five-part Series

**Three released**
**+**
**February**
**& May 2018**

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# Another Way:
# **Success** in the
# ***South***

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## Intent:

Secure needed wins for equity and progress.

## *Impact:*

Dangerously limits what change can be.

## Instead:

**Prevent harsh backslides & build long-term power.**

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# Another Way:
# Leadership & Capacity
# in the *South*

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## Intent:

Get money to people who “know how to use it.”

# Impact:

Mistakes privilege for capacity.

# Instead:

**Value organizing skills over grant seeking skills.**

# Another Way:
# **Risk** in the ***South***

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## Intent:

Support what works, and quickly.

# Impact:

Overlooks unfamiliar leaders and strategies.

# Instead:

**Prioritize relationships, and trust existing (often unseen) work.**

# Voices from the South

- **Jennie Stephens**, Executive Director, Center for Heirs Property Preservation

- **Peter Hille**, President, Mountain Association for Community Economic Development (MACED)

- **Stephanie Guilloud**, Co-Director, Project South

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"Funders say they want to fund social change, but **if they're not putting the money where the problems are, they must not really want to fund that kind of change**. The big green groups can get any amount of money that they request, but the groups that are on the ground – the ones that are **down in the trenches – we get the crumbs** off the table."

Naeema Muhammad,
North Carolina Environmental Justice Network
*As the South Grows: Weathering the Storm*

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# Your Turn

## Small Group Discussion

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# Discuss

1.) Introduce yourselves and share, What surprises you?

2.) What does a healthy partnership between LA funders & the South look like? What do you need to make that happen?

3.) Name one step you can take now to deepen partnerships between LA funders & the South.

# Calls to Action

**What will you do next?**

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# Thank You, and join us for Happy Hour!

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